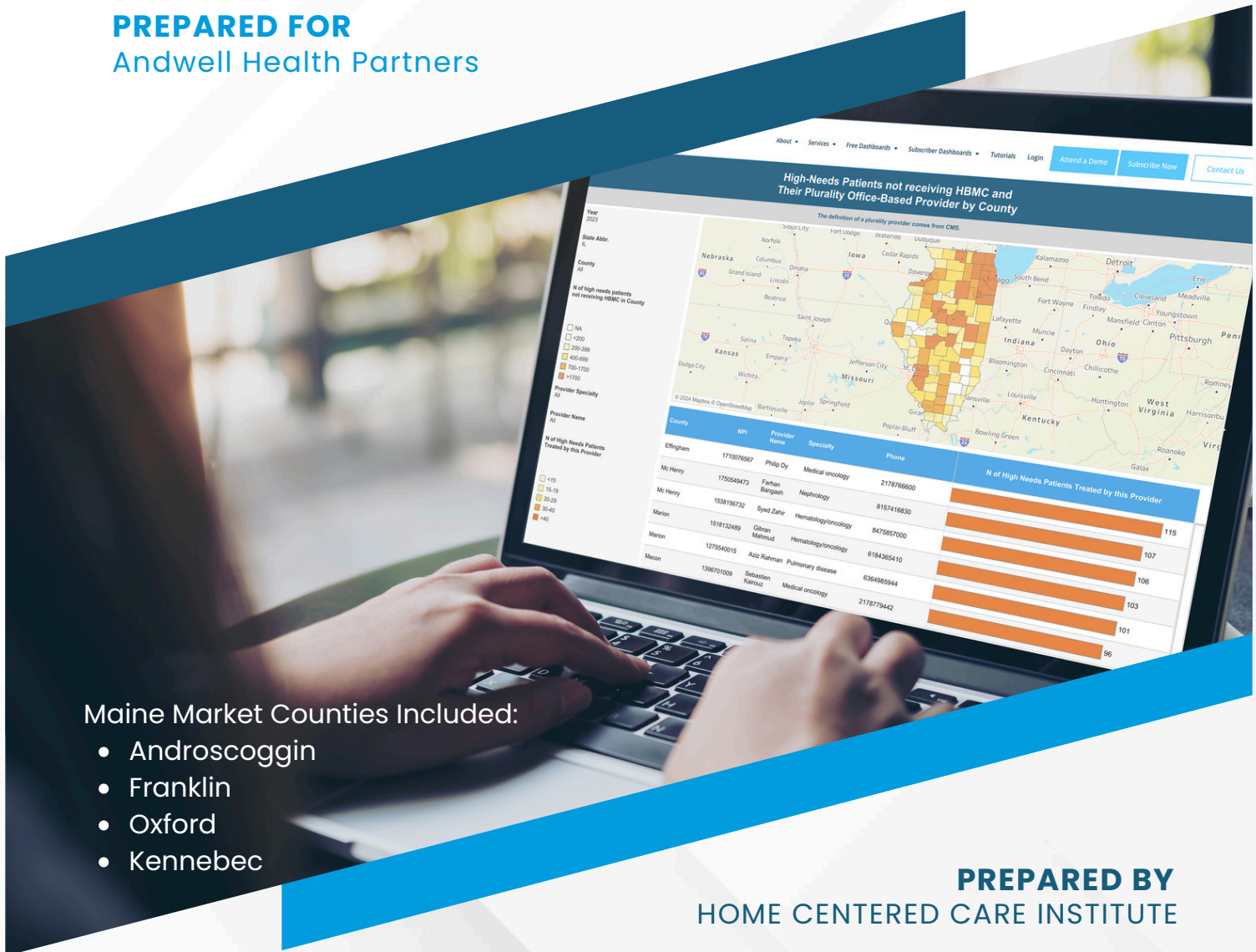


# MEDICAID & DUAL ELIGIBLE MARKET ANALYSIS

**PREPARED FOR**  
Andwell Health Partners



Maine Market Counties Included:

- Androscoggin
- Franklin
- Oxford
- Kennebec

**PREPARED BY**  
HOME CENTERED CARE INSTITUTE

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*The analyses in this report are based on traditional Medicare claims, Medicare Advantage encounter files, Medicare enrollment files, and Medicaid T-MSIS analytic files (TAF).*

## Unmet Needs in Medicaid High-Needs Patients (HNP), 2023

County	# HNP	High Needs Patients* Received House Call	High Need Patients Not Receiving Any House Calls
Androscoggin	2,089	338	1,751
Franklin	454	38	418
Oxford	1,023	211	812
Kennebec	1,809	255	1,554

*\*High Needs follows the CMS definition used in the High Needs ACO REACH program.*

## Unmet Needs in Dual Eligible High-Needs Patients (HNP), 2023

County	# HNP	High Need Patients Received House Call	High Need Patients Not Receiving Any House Calls
Androscoggin	718	247	471
Franklin	167	21	146
Oxford	441	137	304
Kennebec	827	202	625

## Home Visits in Selected Maine Counties, Medicaid, 2023

Counties	Program	# of Home Visits	Market Share (%)
Androscoggin, Franklin, Oxford, Kennebec	MaineGeneral Medical Center	536	48.6%
Androscoggin, Franklin, Oxford, Kennebec	Androscoggin Home Health Services, Inc.	326	29.5%
Androscoggin, Franklin, Oxford, Kennebec	Mercy Hospital	79	7.2%
Androscoggin, Franklin, Oxford, Kennebec	Tapestry Telehealth PLLC	44	4.0%
Androscoggin, Franklin, Oxford, Kennebec	Central Maine Medical Center	30	2.7%

## Assisted Living Facility (ALF) Visits in Selected Maine Counties, Medicaid, 2023

County	Program	# of ALF Visits	Market Share (%)
Androscoggin, Franklin, Oxford, Kennebec	Central Maine Medical Center	1,108	53.9%
Androscoggin, Franklin, Oxford, Kennebec	Blueprint Healthcare LLC	498	24.2%
Androscoggin, Franklin, Oxford, Kennebec	MaineGeneral Medical Center	229	11.1%
Androscoggin, Franklin, Oxford, Kennebec	Maine Medical Partners	106	5.2%

## HBMC Programs of High Needs Patients, Medicaid, 2023

Relevant Providers	N of High Needs Patients
Central Maine Medical Center	279
MaineGeneral Medical Center	136
Androscoggin Home Health Services, Inc.	96
Blueprint Healthcare LLC	73
Maine Medical Partners	35
Maine Geriatrics	32

## Scorecard: HBMC Programs, Medicaid, Maine, 2023

### Patient Profiles

Program	N of Longitudinal Patients* in Maine	Total Visits	Median Visits per Patient	Average Visits per Patient	Average Patient Age	Female %	White %
Blueprint Healthcare, LLC	204	1,734	7	8.5	73.7	56.3%	95.5%
Central Maine Medical Center	114	834	6	7.3	70.8	58.8%	87.7%
Maine Medical Partners	112	1,281	9	11.4	76.1	58.9%	91.0%
MaineGeneral Medical Center	69	424	5	6.1	73.2	62.3%	94.2%
VNA Home Health & Hospice	57	325	6	5.7	73.9	61.4%	93.0%

\* Defined as those patients who received 4+ visits in 2023.